

Message Text

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PAGE 01 BEIRUT 03134 012011Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
-----029237 020555Z /13

R 010530Z JUL 77
FM AMEMBASSY BEIRUT
TO USDOC WASHDC
INFO SECSTATE WASHDC 4446

UNCLAS BEIRUT 3134

E.O. 11652: N/A
TAGS: BEXP, LE
SUBJECT: ADS REQUEST FOR THE DIXIE DREDGE CORP.
ST. LOUIS, MO

REF: DEPARTMENT'S TRANSMITTAL SLIP OF MAY 17,1977.

THE FOLLOWING FIRMS HAVE BEEN CONTACTED AND HAVE EXPRESSED AN
INTEREST IN REPRESENTING THE DIXIE DREDGE CORP. AS COMMISSION
SALES AGENTS FOR DREDGING EQUIPMENT.

1. PHOENICIA CONTRACTING AND TRADING CO., P.O. BOX 4532,
JUSTINIEN CENTER, JUSTINIEN ST., RAS BEIRUT, BEIRUT, LEBANON.

CONTACT: KAMEL BASSILA, OWNER AND GENERAL MANAGER
PHONE : 340615/341498/349130.
CABLE : PHOENICIA, BEIRUT
TELEX : 22056 LE.

COMMENT: FIRM IS A LARGE GENERAL CONTRACTING AND TRADING
COMPANY WITH HEAD OFFICE IN BEIRUT AND ASSOCIATES IN ARAB
COUNTRIES. IT HANDLES HEAVY CONSTRUCTION EQUIPMENT,BUILDING
MATERIALS, PREFABRICATED BUILDINGS AND SOLAR ENERGY EQUIPMENT.
IT REPRESENTS EUROPEAN AND AMERICAN FIRMS, INCLUDING
PLEXTONE CORPORATION OF AMERICA. MR. BASSILA STATED THAT
DREDGING EQUIPMENT FITS INTO HIS LINE OF BUSINESS WELL.

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2. CONSOLIDATED CONTRACTORS CO. (CCC) S.A.L. P.O.BOX 2254,
BEIRUT,LEBANON.

CONTACT: HASIB SABBAGH, OWNER AND GENERAL MANAGER
PHONE : 352402/352403
CABLE : CONCO, BEIRUT
TELEX : CONCO 20515 LE

COMMENT: THIS IS A LARGE ENGINEERING, CONTRACTING AND TRADING FIRM WITH HEAD OFFICE IN BEIRUT AND BRANCHES IN ARAB COUNTRIES AND GREECE. ITS ACTIVITIES ARE CENTERED ON GENERAL CONSTRUCTION WORK. IT REPRESENTS SEVERAL EUROPEAN AND AMERICAN FIRMS DEALING WITH HEAVY CONSTRUCTION EQUIPMENT, CONSTRUCTION MATERIALS AND ELECTRICAL EQUIPMENT. MR. SABBAGH STATED THAT DIXIE DREDGE CORPORATION PRODUCTS FIT IN WITH SIMILAR EQUIPMENT HE HANDLES.

3. BAKI CO. FOR TRADE AND INDUSTRY S.A.L. HAMED, P.O. BOX 11766, NAHR STREET, BEIRUT, LEBANON.

CONTACT: MRS. NIHAL BAKI RIFAI, ADMINISTRATIVE DIRECTOR.
PHONE : 246324/250530.
CABLE : HABAKI, BEIRUT
TELEX : 22046 LE

COMMENT: THIS IS A LEADING TRADING FIRM WITH HEAD OFFICE IN BEIRUT AND BRANCHES IN SYRIA AND JORDAN, IT HANDLES AGRICULTURAL, CONSTRUCTION AND INDUSTRIAL EQUIPMENT, AS WELL AS AIR CONDITIONING UNITS. IT REPRESENTS SEVERAL BRITISH, GREEK AND AMERICAN FIRMS, INCLUDING INTERNATIONAL HARVESTER EXPORT COMPANY; LENNOX INDUSTRIES INC.; GALION IRON WORKS MFG. CO., AND REED TOOL COMPANY. MRS. BAKI RIFAI STATED THAT THE FIRM WOULD BE INTERESTED IN DIXIE DREDGE CORPORATION PRODUCTS
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FI THEY DID NOT COMPETE WITH THE INTERNATIONAL HARVESTER EXPORT CO. PRODUCTS.

4. APPROVED AGENTS, P.O. BOX 175141, BEIRUT, LEBANON.

CONTACT: MR. GEORGE SULTANEM, OWNER AND MANAGER.
PHONE : 238915.
CABLE : PROVAGENTS, BEIRUT.

COMMENT: FIRM IS A COMMISSION MERCHANT WITH HEAD OFFICE IN BEIRUT AND GOOD OFFICIAL CONTACTS IN SYRIA AND OTHER ARAB COUNTRIES. IT HANDLES SUBMERSIBLE PUMPS, CONSTRUCTION EQUIPMENT AND TOWER CRANES. FIRM IS SMALL BUT WELL QUALIFIED. IT REPRESENTS TWO SWEDISH FIRMS AND WISHES TO EXPAND INTO OTHER FIELDS. IT HAS SO FAR NOT HANDLED DREDGING EQUIPMENT AND IS INTERESTED IN DIXIE DREDGE CORPORATION PRODUCTS.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
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Sent Date: 01-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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From: BEIRUT
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1977/newtext/t197707100/aaaadivb.tel
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Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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Page Count: 3
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Previous Handling Restrictions: n/a
Reference: n/a
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Review Action: RELEASED, APPROVED
Review Content Flags:
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1723250
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST FOR THE DIXIE DREDGE CORP. ST. LOUIS, MO
TAGS: BEXP, LE
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/8bfb8662-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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